



# How to Communicate about Aging

Many individuals and organizations are focused on serving older adults and their families, engaging in an array of written and oral communication. Whether preparing grants, writing reports, developing educational programs, producing marketing materials, or conferring with older adults and their families, the language used influences mental images about a particular issue or topic. Using certain language can tap into existing attitudes and beliefs which often portray older adults negatively. Shifting language that encourages creative thinking and problem-solving portrays older adults in a more holistic way.



Before digging into recommendations, it is important to emphasize the limitation of grouping all adults aged 60 or 65 and older into a single category or group. There is significant diversity in this group. Spend time narrowing down the target audience for communication (caregivers, adults with chronic diseases, etc.) and how they like to communicate and learn (email, mail, phone call, text message, in-person, virtual, etc.). Please note that grants and other federal/state programs tend to lump people together by age group, which can limit changes made at the individual or organizational level. Use the recommendations in this document to communicate about these age categories.

**How do you feel when someone assigns you to a generation (Baby Boomers, Gen X, Millennials, Gen Z)?**

## Communication Recommendations:

**Labeling** is something we do to identify groups of people with similar characteristics. No one likes to be labeled, but we all do it (millennials, aging adults, etc.) and they are necessary (e.g., federal and grant reporting). Unfortunately, some labels for adults aged 60 or 65 and older are negative. Examples of labels are “the elderly” or “senior citizen.” These labels often elicit images of adults who are incompetent and need help and assistance. Even euphemisms, like “seasoned” or “young lady” can suggest to listeners that advancing age is undesirable. Instead, experts recommend gradable adjectives or words that express varying degrees of age like “older” (older students, older participants, etc.). Please note that “elder” might be appropriate in some cultural or ethnic groups (e.g., Native Americans). It can be helpful to ask if “elder” is the preferred term.



**Othering** is characterized by communication that uses “they” or “them” and other phrases to separate the speaker from the subject of communication. Aging does not begin at sixty-five. Everyone is Aging. The link between our choices at younger ages and our outcomes at older ages is undeniable. Remember, the solutions proposed for older adults today will be passed down/carried forward to the next generation. Experts recommend using inclusive language, such as “us” or “we”, and offering a vision of overcoming challenges by working together. Do not confuse inclusive language for elderspeak.

**Elderspeak** is communication with older adults rooted in assumptions that they are cognitively or mentally impaired. It includes simplified language, typically associated with how adults speak to children. Greater success comes from treating older individuals as adults with unique identities.

Examples of elderspeak:

- Are we ready to take our medicine?
- How are we doing today?
- Are we ready to walk?
- Are we okay with this?

**Crisis language** (e.g., silver tsunami or demographic cliff) is used to engage readers and convey urgency, and it seeks to inspire action and change. However, when talking about older adults and issues associated with advancing age, it has the opposite effect. It ignites feelings of powerlessness and inability to change things for the better. Instead, emphasize creativity and innovation when communicating about aging and older adults to inspire hope for the future.





**Positive aging imagery** is commonly used to counter negative stereotypes about aging. It is sometimes ineffective, especially when paired with communication about the realities of advancing age and end-of-life. Use images that realistically portray older adults, their diversity, and are relatable to the target audience.

### Call to Action:

1. Review existing programs and scripts to ensure they align with recommendations.
2. Incorporate effective communication strategies into written and oral communication.
3. Apply communication strategies when writing professional papers, documents, and grant proposals.
4. Evaluate marketing campaigns to ensure that images and language offer a balanced view of aging and older adults.
5. Identify your target audience for marketing, education, and outreach efforts (e.g., caregivers, empty nesters, individuals with chronic illnesses, etc.).

This factsheet provides actionable tips to enhance the quality of communication about aging and older adults, and communication with the clients served by businesses or agencies. Resources are available with expanded details and information.



**Use inclusive language to craft a few sentences that connects you to challenges older people might face (e.g., loneliness, transportation, etc.).**

*Example: "When I get older and am no longer able to drive, I hope to have access to public transportation so I can come and go as I please."*



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**How can you make your communication about aging more relatable and engaging for your target audience?**

**Where are you going to start - preparing grants, writing reports, developing educational programs, producing marketing materials, or conferring with older adults?**

**Learn more!**

National Center to Reframe Aging: <https://www.reframingaging.org>

**References**

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